

## **How to Get Family Business Owners off the Dime**

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Why family business owners do not engage in succession planning – 15 min

Cash flow for a surviving spouse – 15 min

The business real estate that is not owned by the business – 15 min

Children who do not work in the business – 15 min

Pricing formulae in buy-sell agreements – 15 min.

Valuation discounts – 15 min.

Transfers to current and ex-spouses – 15 min.

The problem of too many advisors – 15 min.